26th World Gas Conference

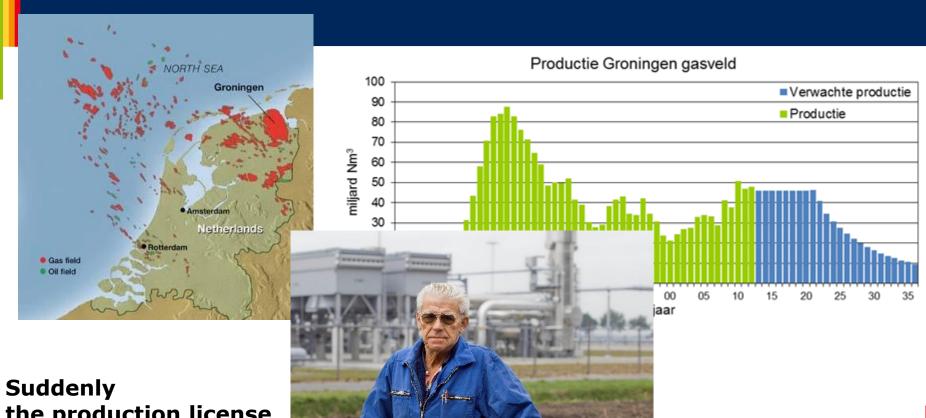
1 – 5 June 2015, Paris, France



"Dutch production and sudden impact from regional acceptance"

Geert Greving TF-3 IGU team





the production license was at STAKE !!!, even after 40 years



- So even after 40 year public/private cooperation and a steady production supporting the national budget (more than 10%) ...
- ... fundamental political change, within a 9 month period, started mid 2014
- After 10 years local public complaints on earth quake damage
- A political decision to maximize production, despite major royalty income to the national budget: large parliamentary debates how to proceed (300 Q/A)
- A strong regional call to decrease production to a 'socially acceptable' level!



- Reconnect with people: listen to the locals/region!
- Bridge the gap between public and private
- Damage should be repaired: will take time
- Adapt to an acceptable production profile/level and prevent 'heavy' shocks
- Consider central governmental needs (budget) and work on regional containment.





Conclusions and how to avoid a deadlock

- I. Local content: a key issue here
 - a) repair damage and show respect for local concerns
 - b) tailor made approach by government and local actors
- II. Renewed efforts to build stronger ties with local communities: regain lost confidence
 - a) obey the law
 - b) Prove to be a prudent operator, change mindset
 - c) try to set show cases for repair and dialogue: gain time
- III. Make local content work and maximize benefits for the population
 - a) A collaborative approach is key
 - b) Be transparent
 - c) Involve local voices
 - d) Take a long-term view